



ROSNEFT

Q1 2007 US GAAP Financial Results

June 18, 2007



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Q1 2007 Results: Key Highlights

Positives

- § EBITDA* up 2x to USD 1,741 mln vs Q4'06
- Solution of the Space of the Sp
- Seading production growth
- § Gas sales
- Sas prices up 47%
- Sefining volumes growth
- § Retail throughput growth
- Cost control
 - Soperating expenses down 26% vs Q4'06
 - § SG&A down 7% vs Q4'06

Challenges, Priorities

Q1 2007

- Sefined product prices weaker
- § Taxes, rouble appreciation 2007-2008
- § Integrating recent acquisitions
- Solution of enhanced downstream portfolio to grow netbacks through:
 - § Enhanced MIS/technology solutions
 - § Increased sales/distribution capabilities
 - § Realizing benefits of new flexibility in netback options

^{*}Adjusted for accrual of fines and penalties related to pre-acquisition Yuganskneftegaz tax debt of USD 297 mln



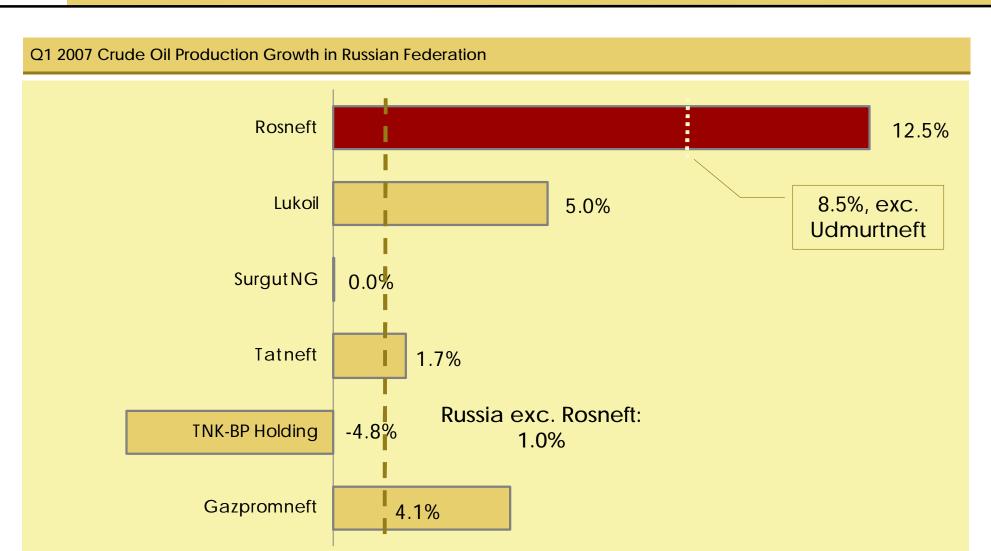
Q1 2007 Results Overview

USD mln	Q1 07	Q1 06	Chg. ytd, %	Q4 06	Chg. qoq, %
Production, mln boe	177.85	157.95	13%	171.70	4%
Oil, mln bbl	154.38	137.24	12%	151.47	2%
Gas, bcm	3.99	3.52	13%	3.45	16%
Oil products output, mmt	6.60	5.74	15%	5.77	14%
Revenues	8,220	7,327	12%	8,213	0%
EBITDA*	1,741	1,920	(9%)	880	98%
Net Income*	602	802	(25%)	603	(0%)
Operating cash flow	894	1,413	(37%)	(967)	192%
Capital expenditures	1,033	590	75%	1,331	(22%)

^{*}Adjusted in Q1 2007 for accrual of fines and penalties related to pre-acquisition Yuganskneftegaz tax debt of USD 297 mln (EBITDA) and USD 332 mln (Net Income)



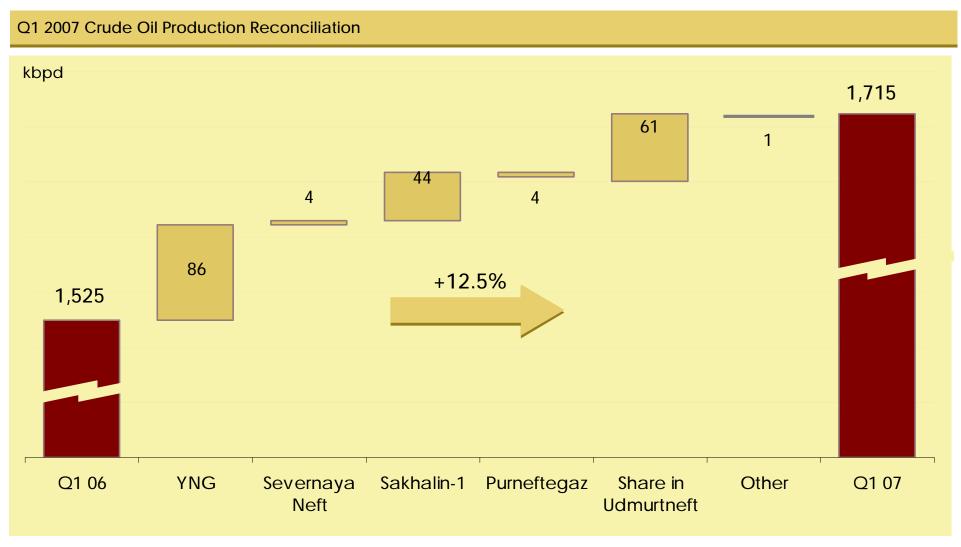
Crude Oil Production



Source: Infotek for peers, company data for Rosneft



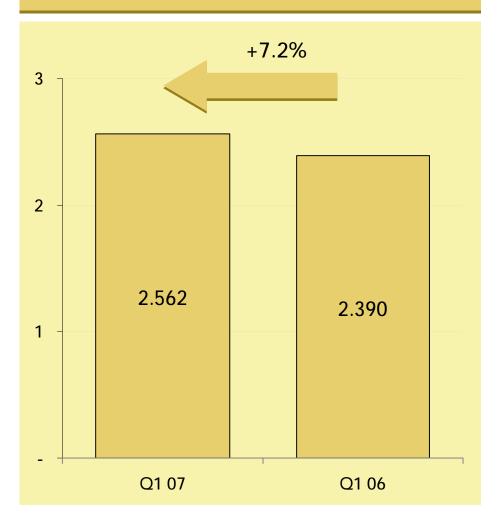
Q1'07 Crude Oil Production Growth



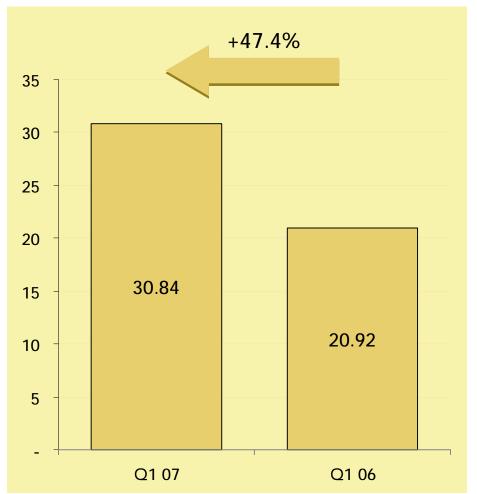


Gas Sales

Sales Volumes

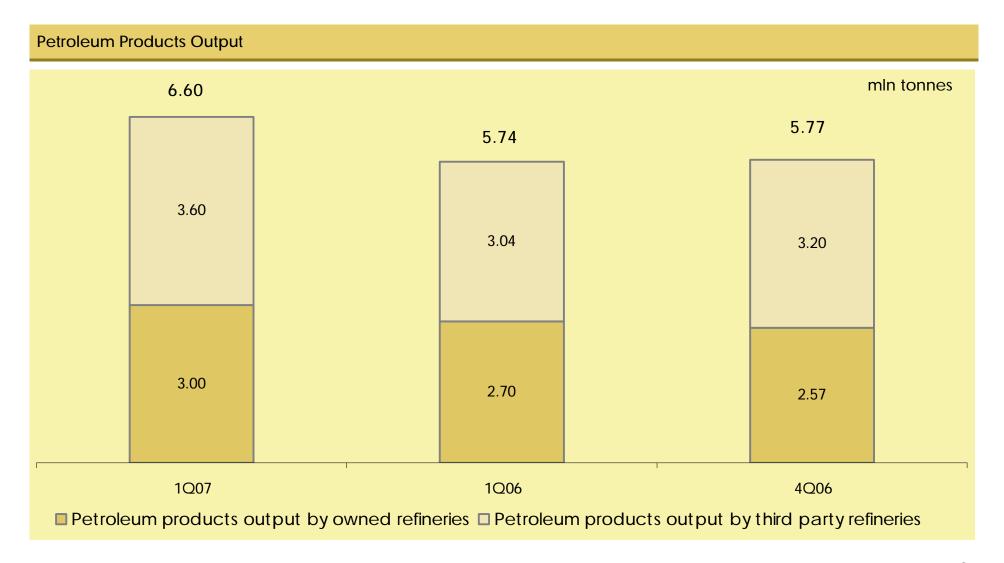


Sales Prices





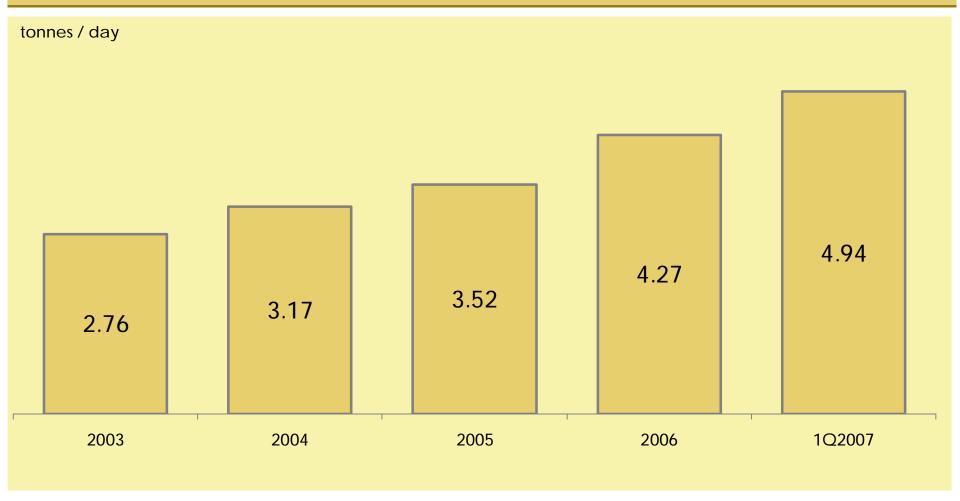
Petroleum Products Output





Retail: Increasing Throughput

Average daily sales per 1 filling station



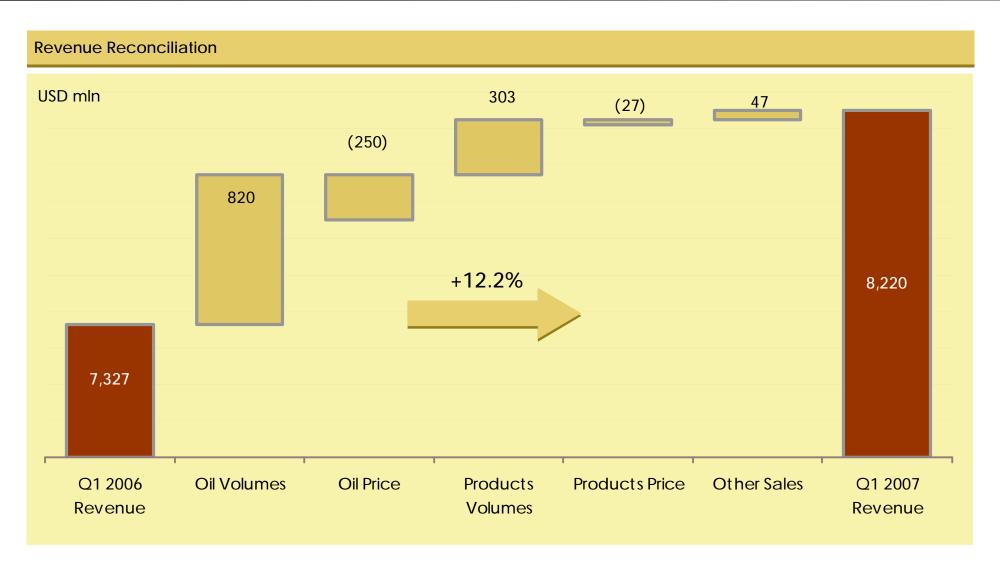


Economic Environment

		Q1 07	Q1 06	
Average RUB/USD rate	RUB/USD	26.31	28.16	
Annual inflation rate: Q1'06 through Q1'07	%	7.3%		
Annual real RUB appreciation vs USD: Q1'06 through Q1'07	%	11.7%		
Urals oil price (av. Med and NWE)	\$/bbl	54.3	58.2	
Gasoil, 0.2% (av. Med)	\$/tonne	526	552	
Diesel fuel (av. RF)	\$/tonne	499	527	



Revenue Reconciliation





Tax Environment

Oil Price and Taxes in 1Q 2007





Q1 2007 Netback Ladder

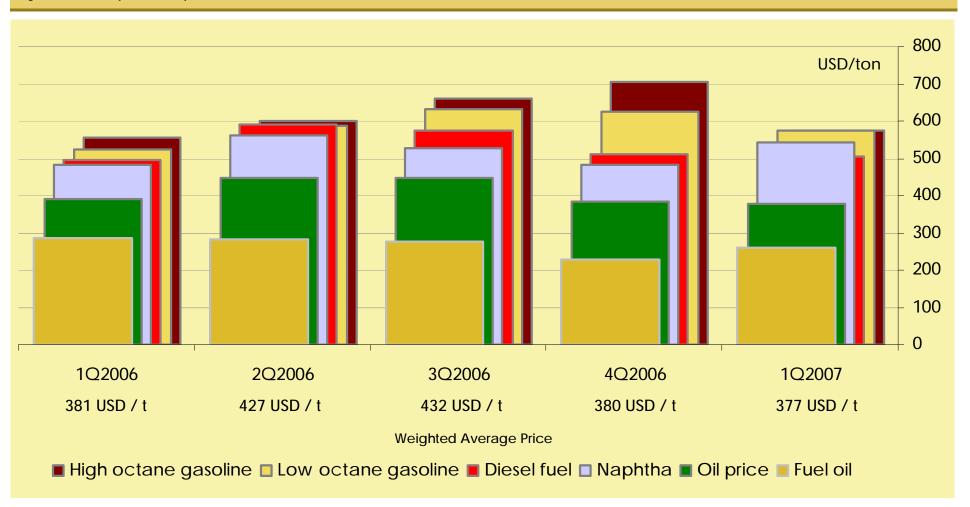
Q1 2007 Netbacks and crude allocation (\$/bbl), excluding Sakhalin-1 Urals average price: \$ 54.2/bbl \$31.0 Crude Export Duty: \$ 27.6/bbl \$28.0 \$23.8 Weighted average netback: \$24.2/bbl \$24.1 \$22.9 \$21.5 \$18.9 14% 18% 40% 20% Rosneft Third party CIS Non-**CIS Transneft Domestic** Transneft export Non-Transneft refineries refineries Transneft export export crude export Total sales: 156.5 mm bbl Q1 2006 Netbacks and crude allocation (\$/bbl) Urals average price: \$58.2/bbl CIS Non-Transneft export \$34.3 Crude Export Duty: \$ 23.4/bbl Domestic crude \$32.4 Weighted average netback: \$ 29.0/bbl \$28.1 \$28.1 \$27.2 \$25.2 \$23.4 14% 17% 37% 21% Non-Transneft Third party Rosneft **CIS Transneft** Transneft export refineries export export refineries Total sales:

136.4 mm bbl



Oil Products Prices

Dynamics of product prices





SG&A and Transportation Expenses

USD mln	Q1 07	Q1 06	ytd, %	Q4 06	qoq, %
General and administrative expenses	186	142	31.0%	200	(7.0%)
Pipeline tariffs and transportation costs	939	735	27.8%	867	8.3%
Total	1,125	877	28.3%	1,067	5.4%

General and administrative expenses





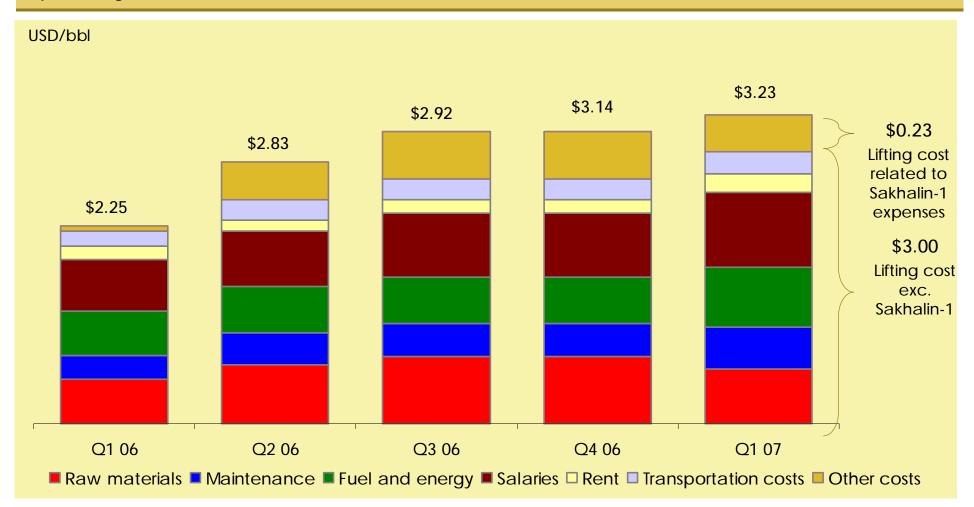
Operating Expenses and Purchases

USD mln	Q1 07	Q1 06	ytd, %	Q4 06	qoq, %
Operating expenses	542	443	22%	732	(26%)
- Production	478	315	52%	486	(2%)
- Refining and Marketing	45	118	(62%)	137	(67%)
- Other	19	10	90.%	109	(83%)
Value of purchased goods and services	480	288	67%	498	(4%)
- Crude oil & gas	268	83	223%	228	18%
- Oil products	58	100	(42%)	131	56%
- Processing services	154	105	47%	138	12%
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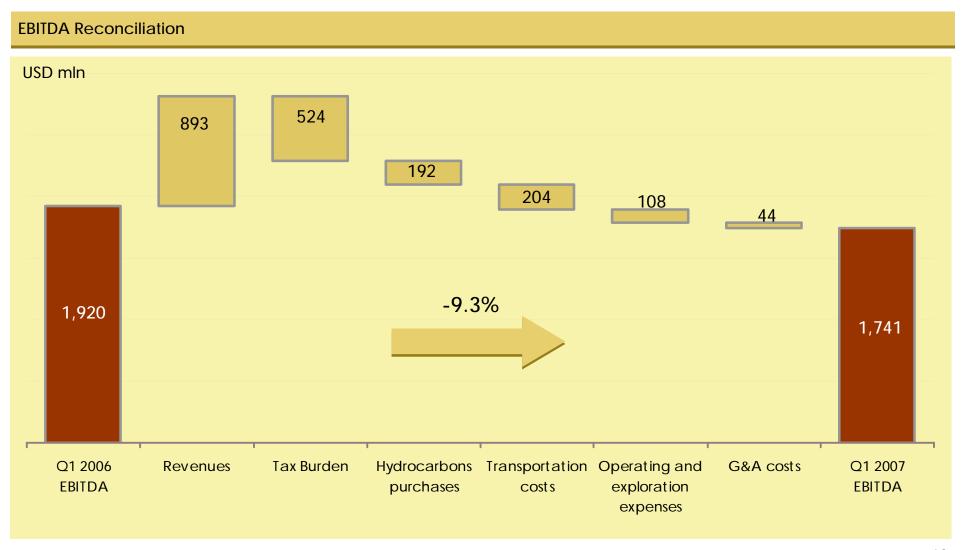
Lifting Cost

Liquids Lifting Cost Breakdown



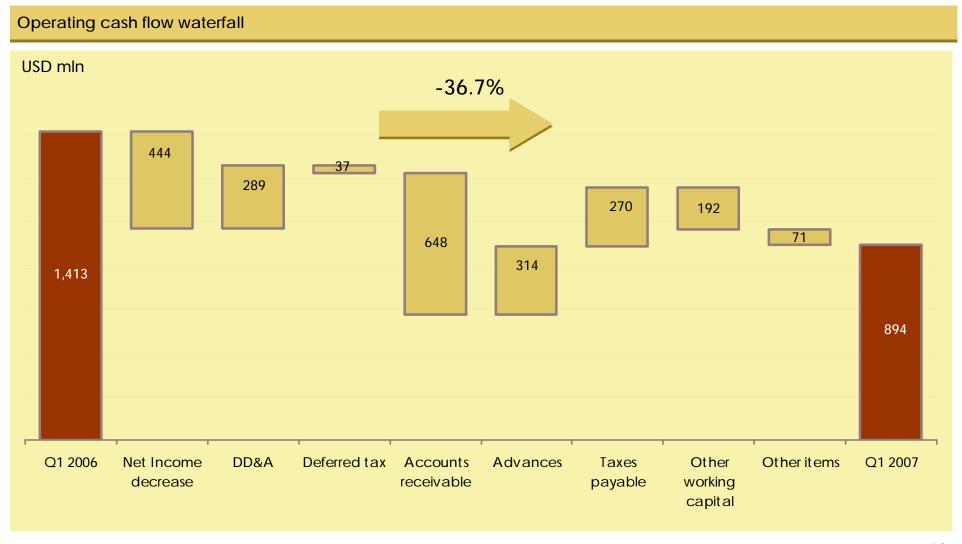






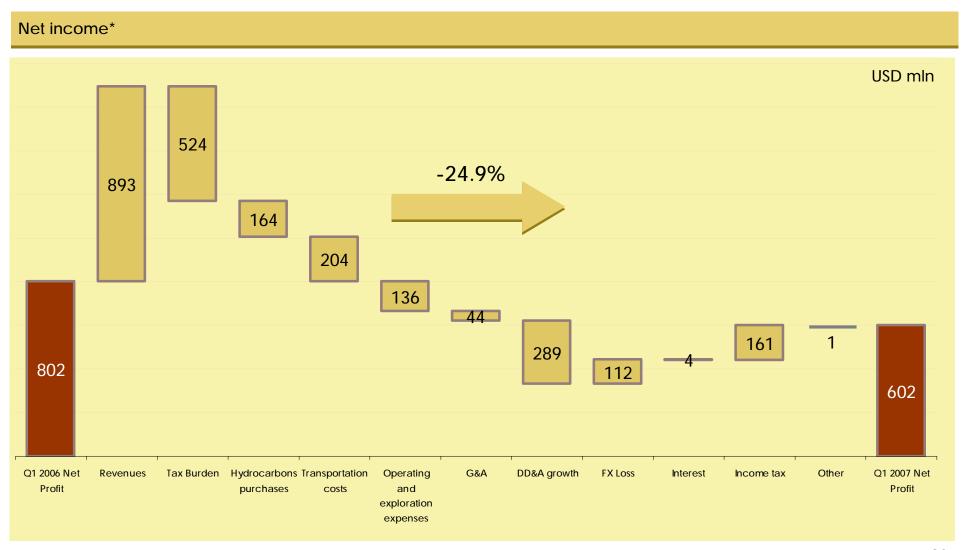


Operating Cash Flow Reconciliation





Net Income Reconciliation



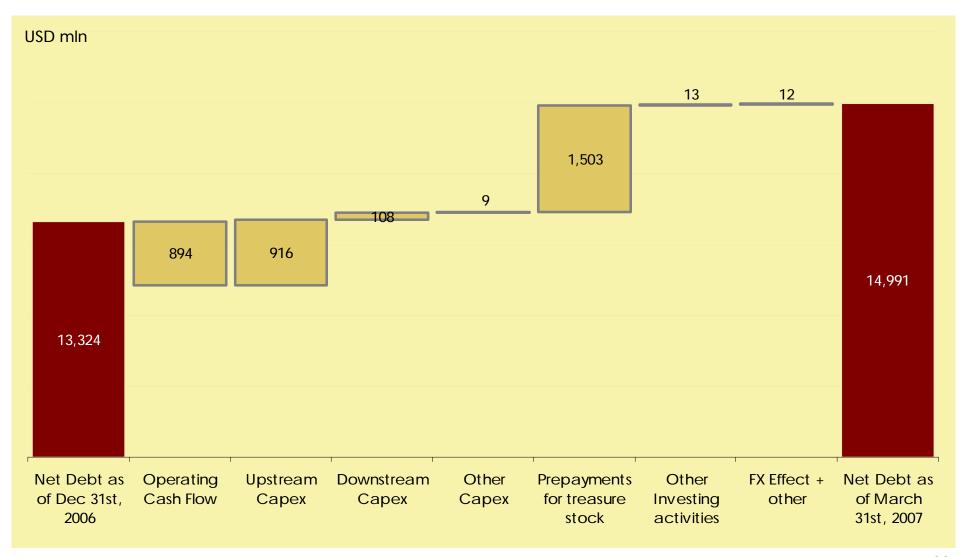


Capital Expenditures

USD mln	1Q07	1Q06
Exploration and production	916	466
Yuganskneftegaz	457	317
Vankor	276	1
Purneftegaz	51	36
Sakhalin-1	39	-
Severnaya Neft	39	30
Other upstream	54	82
Refining and marketing	108	32
OJSC NK Rosneft	50	14
Tuapse Refinery	14	1
Komsomolsk Refinery	7	0
Marketing Retail	29	16
Other downstream	8	1
Other	9	92
Total	1,033	590
Acquisition of entities	8	105
Acquisition of licenses	-	258 ₂₁



Net Debt Reconciliation



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YUKOS receivables

Key Considerations

- Solution Total claims now amount to RUB 278.1 bn:
 - § RUB 263.7 bn of Rosneft and Yuganskneftegaz claims
 - § RUB 14.5 bn of additional claims acquired with Samaraneftegaz, Tomskneft and other YUKOS assets
- USD 1.3 bn were recognized under US GAAP as of March 31st, 2007
 - § USD 820 mln as accounts receivable
 - § USD 483 mln as acquired debt receivable
- § RUB 33.8 bn (USD 1,285 mln) of related income tax has been paid in Q4 '06
- Seserve was created for the receivables resulting in RUB 19.5 bn (USD 741 mln) of 2006 income tax payment delayed until 2007
- Resulting net advance tax payment: RUB14.3 bn (USD 544 mln)

2007 Impact

- Some Rosneft expects full settlement of RUB 278.1 bn in 2007
 - § 100% will be recognized in CF statement
 - § Up to RUB 176 bn will be recognized in P&L statement, net of tax
- § Tax of RUB 19.5 bn will be paid